

Fidelity National Title & Escrow, Homes and Land Magazine and Maui Now are proud to honor this year's 2020 Maui's Top 3% Real Estate Agents.

This list is comprised of the top selling 50 agents on Maui based on their sales production for 2019. With over 1,700 licensed real estate agents on Maui, earning the top 3% is no small feat.

We celebrate these agents who earned their success in their unwavering commitment to working with principals in the purchase or sale of real estate, in the agent's innovation in an ever-changing technology market and in their dedication in giving back with their time and finances to the organizations that are dear to them.

HOW WE ARRIVED AT THE NUMBERS. 2019 Agent production numbers come from the Realtors Association of Maui's Paragon system. Totals are based on all closed sales volume for homes, condo, land transactions and project sales, only, using the agents listed in Paragon. (Referral commissions are NOT included). If there are co-listors or co-buyers in MLS, the closed sales volume is shared equally. This information is deemed reliable but not guaranteed.





Reta Chin, AVP

(808) 268.6554 | Reta.Chin@fnf.com

Mercy Palmer, AVP

(808) 280.6726 | Mercy.Palmer@fnf.com

Kahului (808) 893.0556 | Lahaina (808) 661.4960 | Upcountry (808) 573.0110 | South Maui (808) 891.2404



Rob & Holly Manning, Owners

(808) 281-3158 | HomesAndLandMaui@gmail.com

Tara Dugan

(808) 856.2838 | tara@pmghawaii.com

AA OCEANFRONT RENTALS AND SALES

Valkyrie Smith

REALTOR® (B), President, Principal Broker | RB-22146 (808) 879.7288 ext. 209 | Valkyrie@AAOceanfront.com

Iliahi McLean

REALTOR® (S) | RS-77588, Operations Manager (808) 879.7288 | Iliahi@AAOceanfront.com

AMERICAN SAVINGS BANK

Byron Yap

Vice President, Executive Residential Loan Officer, NLMS 860092 (808) 872.4964 | BYap@ASBHawaii.com

Tony Cadiz

VP/Senior Residential Loan Officer, NLMS 653663 (808) 268.3399 | tcadiz@asbhawaii.com

APPLIED PHOTOGRAPHY

Hopsing Coon

(808) 344.3699 | photosbyhopsing@gmail.com

Kay Dang

(808) 344.3699 | photosbyhopsing@gmail.com

BANK OF HAWAII

Michelle Pellettieri

AVP, Executive Loan Officer NLMS 609930 (808) 856.2512 | Michelle.Pellettieri@boh.com

Chris Martelles

Mortgage Loan Officer - Residential Lending NLMS 1215906 (808) 856.2512 | Chris.Martelles@boh.com

BMW MAUI

Anthony Simone

License #H01429444

(808) 866.6636 | anthony.simone@bmwhawaii.com

Darius Taj

License #H00242060 (808) 268.1093 | dariustaj@bmwhawaii.com

FIRST HAWAIIAN BANK

Lorrie Onaga

VP & Sr. Mortgage Loan Officer | NMLS 543097 (808) 873.2233 | Lonaga@Fhb.com

FIRST HAWAIIAN MORTGAGE

Fran Mitsumura

Branch Manager/Owner | NMLS 280142 (808) 661.8886 | Fran@FirstHawaiianMortgage.com

Rowena Baraoidan

Mortgage Loan Officer and Closing Manager | NMLS 325247 (808) 661.8886 | Rowena@FirstHawaiianMortgage.com

GUARANTEED RATE

Jennifer Lake Thomas

Loan Orginator | NMLS 1418151 (808) 791.9863, (808) 215.1191 | Jennifer.Thomas@rate.com

Mary Fabbio

Mortgage Loan Officer | NMLS 2612 (808) 298.1609 | Mary.Fabbio@rate.com

Brady Spangler

Branch Manager, NLMS 205611 (808) 339-3921, (808) 264.3798 | Brady@rate.com

LIBERTY MUTUAL INSURANCE

Ivv Costa

Lead Sales Agent 808.926.9732 | Ivy.Costa@LibertyMutual.com

MAUI PARADISE PROPERTIES SALES & RENTALS

Kevin Eliason

®REALTOR (S) | RS-73689 Director of Business Development (808) 757.5222 | Kevin@MPPHawaii.com

Kelly Hartman

REALTOR® S | RS-77315 (808) 381.1074 | Kelly@MPPHawaii.com

MAUI STAGING & INTERIORS Michelle Sewell

(808) 280.7435 | michellesewell635@gmail.com

Jeanne Paynich

(808) 298.3324 | Paynich1@gmail.com

IPX EXCHANGE SERVICES, INC.

Tiffany Davies

Vice President Regional Account Executive (808) 387.4140 Tiffany.Davies@ipx1031.com

VACASA

Lesa Edwards

REALTOR® S | RS-81823 (808) 286.3277 | lesa.edwards@vacasa.com

Stanley Robinson

REALTOR® S | RS-79261 (808) 268.2463 | stanley.robinson@vacasa.com

WELLS FARGO HOME MORTGAGE

Daniel Bardenhagen

Private Mortgage Banker | NMLS 653667 (808) 891.6075 | Daniel.Bardenhagen@WellsFargo.com



JO-ANN M AKI REALTOR® (S) | RS-30734 Emerald Club Realty, Inc. 808-283-1152 JoannAkiEmeraldClub@gmail.com EmeraldClubRealty.com Supports these non-profit organizations:

Imua Family Services, Maui Memorial Hospital Foundation



TERRY ALLING REALTOR® (S) | RS-74771 Coldwell Banker Island Properties 808-633-3382 MauiAerialAgent@gmail.com mauiaerialagent.com Supports these non-profit organizations: Veteran of Foreign Wars (VFW) Post 3850





DEBBIE ARAKAKI REALTOR® (B) Partner, CRS | RB-20674 Elite Pacific Properties, LLC 808-283-7214 Debbie@DebbieArakaki.com DebbieArakaki.com Supports these non-profit organizations: Maui Food Bank, Back Pack Buddies Program



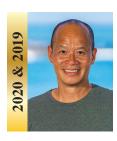
LISA MICHIKO BAPTISTE REALTOR® (B) | RB-15759 D.R. Horton Hawaii LLC 808-757-2859 LBaptiste@drhorton.com DRhorton.com Supports these non-profit organizations: Maui Humane Society, World Wild life Foundation



COURTNEY M BROWN REALTOR® (S), ePRO | RS-56519 Island Sotheby's International Realty 808-250-0210 CB@LuxuryRealEstateMaui.com LuxuryRealEstateMaui.com Supports these non-profit organizations: Hawaiian Islands Land Trust, Whale Trust



ROBERT J CARTWRIGHT REALTOR® (B) | RB-13462 Robert J. Cartwright, Inc. & Keller Williams Realty Maui 808-661-8777 Bob@whalersassociates.com MauiLuxuryRealEstateTeam.com Supports these non-profit organizations: Pacific Cancer Foundation, Realtors Association of Maui



RAYMOND S. F. CHIN REALTOR® (B), MBA | RB-20642 Hawaii Life Real Estate Brokers 808-344-2677 Ray@RayChin.com RayChin.com Supports these non-profit organizations: Maui Preparatory Academy, Realtors Association of Maui



GEOFFREY J COOK REALTOR® (S) BSC, RSPS, CNAS, USAA | RS-75108 Coldwell Banker Island Properties 808-281-6666 Geoffrey@CMaui.com CMaui.com Supports these non-profit organizations:

KKHS, Carden, and AVA Volleyball



ROBERT H DEIN REALTOR® (B), Owner, ABR, CRS, RSPS | RB-183 Maui Real Estate Advisors LLC 808-250-3564 Robbie@MauiRealEstateAdvisors.com 4MauiRealEstate.com Supports these non-profit organizations: Add Maui Food Bank, Hālau Keʻalaokamaile



DISCOVERY MAKENA REALTY, LLC Discovery Makena Realty, LLC DiscoveryLandCo.com





JENNIFER L EDWARDS

REALTOR® (S) | RS-74403 Powerplay Destination Properties (Hawaii), Inc. 808-283-3436 Jennifer.Edwards@Montage.com

MontageResidencesKapaluaBay.com

Supports these non-profit organizations:

Habitat for Humanity, Kihei Canoe Club Maui



NELSON FERREIRA

REALTOR® (S) | RS-74403 Kaanapali Resort Realty 808-283-1579 KaanapaliAliiSales@gmail.com Kaanapali Alii Sales.com



VAN FISCHER

REALTOR® (S) | RS-74651 Keller Williams Realty Maui 808-419-2766 VanFischer@gmail.com VanFischerHawaii.com

Supports these non-profit organizations: Boys & Girls Club, Women Helping Women



MARY ANNE FITCH

REALTOR® (B), CIPS, HL-1 Director | RB-15747 Hawaii Life Real Estate Brokers 808-250-1583 Sold@Maui.net SoldMaui.com

Supports these non-profit organizations: Maui Preparatory Academy, Maui Health Foundation



JAMES B FOSTER

West Maui Tax Payer Association

REALTOR® (B) GRI | RB-17518 West Maui Luxury Property, LLC 808-661-7994 Jim@JamesBFoster.com JamesBFoster.com Supports these non-profit organizations:



DAVE FUTCH

REALTOR® (S), ABR, NAR Green, ePRO, SFR, SRS

Hawaii Life Real Estate Brokers 808-280-9600 Dave@DaveFutch.com DaveFutch.com

Supports these non-profit organizations: Surfrider, RAM Presidential Scholarship Fund



CHRISTOPHER F GENG

REALTOR® (B) | RB-20433 Maui Resort Realty 808-791-1582 Chris@MauiResortRentals.com MauiResortRentals.com Supports these non-profit organizations:

Maui Waena STEMworks and Maui West Little League

CLINT HANSEN

REALTOR® (B) | RB-21616 Maui Luxury Real Estate LLC 808-280-2764 ClintHansen33@gmail.com MauiRealEstate.NET Supports these non-profit organizations: Friends of the ChildrenTM, Justice Center



GREGORY HARBOTTLE

REALTOR® (B) | RB-19615 Keller Williams Realty Maui Gregory Harbottle Inc. 808-385-8059 GHTHKH@msn.com KaanapaliLuxuryLiving.com Supports these non-profit organizations:



KENNETH M HAYO

REALTOR® (B), PRINCIPAL BROKER | RB-15529 Maui Real Estate Advisors LLC 808-283-8435 Ken@MauiRealEstateAdvisors.com MauiRealEstateAdvisors.com Supports these non-profit organizations:

Maui Food Bank, RAM Scholarship Fund



TODD J HUDSON
REALTOR® (B) | RB-21913
Keller Williams Realty Maui
808-344-3584
Todd@The808Team.com
The808Team.com
Supports these non-profit organizations:
Back Pack Buddies Program, Maui Food Bank



REALTOR® (B), PRINCIPAL BROKER | RB-2078
Susan Jackson Real Estate
865-206-1234
Susan@SusanJacksonRealEstate.com
SusanJacksonRealEstate.com
Supports these non-profit organizations:
American Cancer Society, Maui Food Bank

SUSAN P JACKSON



BILLY JALBERT
REALTOR® (B), PRINCIPAL BROKER/OWNER
RB-19015
The Maui Real Estate Team, Inc.
808-283-6377
Billy@MauiRealEstate.com
MauiRealEstate.com
Supports these non-profit organizations:
Paia Youth and Cultural Center, Maui Food Bank



JOSH JERMAN
REALTOR® (B), HL-1 Director | RB-19728
Hawaii Life Real Estate Brokers
808-283-2222
Josh@HawaiiLife.com
Josh.HawaiiLife.com
Supports these non-profit organizations:
Hawaiian Islands Land Trust (HILT), Imua Family Servi



ERIC LITTLEJOHN

REALTOR® (B), PRINCIPAL BROKER | RB-22409

Powerplay Destination Properties (Hawaii), In 817-675-7790

ELittlejohn@MontageHotels.com

MontageResidencesKapaluaBay.com

Supports these non-profit organizations:

Hawaii Island Land Trust



CARLA K LORIMOR
REALTOR® (B) ABR, CRS | RB-21404
Polaris Pacific
808-546-9218
CarlaLorimor@yahoo.com
PolarisPacific.com



BRADLEY S MACARTHUR
REALTOR® (B), PRINCIPAL BROKER/OWNER
RB-17807
Wailea Realty Corp.+
Windermere Real Estate
808-357-5000
Brad@WaileaRealty.com
WaileaLuxuryEstates.com
Supports these non-profit organizations:
Habitat for Humanity, The Maui Food Bank



CHRIS MARZOEKI
REALTOR® (S), ABR | RS-63353
Pacific Island Realty
808-250-1747
Chris@HawaiiChris.com
HawaiiChris.com
Supports these non-profit organizations:
Friends of the Children's Justice Center



GARY J MOOERS
REALTOR® (B), ABR, ePro, CRS, GRI | RB-18535
Coldwell Banker Island Properties
808-891-8989
Gary@GMMaui.com
GMMaui.com
Supports these non-profit organizations:
Malama Pregnancy Center, Calvary Chapel South Maui



CIMI MORGAN
REALTOR® (B), MA, BA | RB-21010
Epic Realty LLC
808-280-0442
cimi.morgan@epicmauirealty.net
EpicMauiRealty.com
Supports these non-profit organizations:
JDRF





ROBERT R MYERS

REALTOR® (S), SRS | RS-58532 Elite Pacific Properties LLC **808-283-3067** Robert@MauiHomeSales.com MauiHomeSales.com

Supports these non-profit organizations:

Maui Preparatory Academy, Lahainaluna Football Team



HUGH O'REILLY

REALTOR® (B) GRI, ABR, RSPS | RB-20039 Berkshire Hathaway Home Services 808-344-2727 Hugh@HughOReilly.com HughOReilly.com Supports these non-profit organizations:

Maui Food Bank



DEAN ANTHONY OTTO

REALTOR® (B) | RB-16575 Keller Williams Realty Maui 808-870-7736 DeanOtto@Maui.net DeanOtto.com

Supports these non-profit organizations:
Maui Preparatory Academy Founding Member



GINA M PAROLA

REALTOR® (B), RSPS, RENE, ABR, SRS | RB-17055 Keller Williams Realty Maui 808-870-2525 Gina@Maui.net MauiLuxuryRealEstateTeam.com



DYLAN PAYNE

REALTOR® (S) | RS-75437 West Maui Land Company Inc. 808-276-6881 Dylan@WestMauiLand.com MauiLuxeHomes.com Supports these non-profit organizations: JDRF, Habitat for Humanity



ROGER PLESKI

REALTOR® (S) | RS-64819 Wailea Realty Corp. + Windermere Real Estate 808-344-0180 RogerPleski13@gmail.com BuyOrSellMauiRealEstate.com

Supports these non-profit organizations: Maui Food Bank, St. Theresa's Church



DAVE RICHARDSON

REALTOR® (B) HL-1 Director, NAR, NLP Certified RB-10780

Hawaii Life Real Estate Brokers 808-870-9916 Dave@HawaiiLife.com MauiOceanFront.com

Supports these non-profit organizations: Maui Food bank, Maui Arts & Cultural Center



FRED ROMVARI

REALTOR® (B) | RB-22733 Romvari Realty 808 280-8879 Fred@Romvari.net MauiJustListed.com

Supports these non-profit organizations: Assistance Dogs of Hawaii



ALANA H RUCYNSKI

REALTOR® (S) | RS-59516 Wailea Realty Corp. + Windermere Real Estate 808-298-7455 Alana@TopMauiHomes.com TopMauiHomes.com

Supports these non-profit organizations: Vertical Sports Maui, Hope Chapel Missions



DENNIS RUSH

REALTOR® (B) | RB-16109 Elite Pacific Properties, LLC **808-875-8888** Dennis@Dennisrush.com DennisRush.com

Supports these non-profit organizations:

MMMC Foundation, Maui Arts & Cultural Center,



RHONDA SMITH SANCHEZ
REALTOR® (B) ePro, RSPS | RB-22953
Colwell Banker Island Properties Paia
808-205-2175
RhondaMauiHi@gmail.com
NorthShoreMaui.com
Supports these non-profit organizations:
Doris Todd Christian School, RPAC



DANO SAYLES
REALTOR® (B), CRB, CRS, GRI, CLHMS | RB-16779
RE/MAX Lifestyle
808-870-4899
Dano@DanoSayles.com
eMauiRealEstate.com
Supports these non-profit organizations:
Maui Food Bank



JORDAN SMITH
REALTOR® (S) | RS-70830
Island Sotheby's International Realty
808-281-8850
Jordan@kaponogroup.com
KaponoGroup.com
Supports these non-profit organizations:
Camp Pilialoha o Maui



LESLIE MACKENZIE SMITH
REALTOR® (S), ePro | RS-42147
Wailea Realty Corp. +
Windermere Real Estate
808-870-8668
Les@JustMaui.com
JustMaui.com
Supports these non-profit organizations:
Maui On Stage, AYSO Habitat for Humanity



SHERRIE L STINGER

REALTOR® (S) | RS-74750

Coldwell Banker Island Properties

808-283-8050

StingerOnMaui@gmail.com

StingerOnMaui.com

Supports these non-profit organizations:

Maui Food Bank Back Pack Buddies, Kihei Little League



TOM TEZAK
REALTOR® (B) | RB-21167
Wailea Realty Corp. +
Windermere Real Estate
808-280-2055
Tom@TomTezak.com
TomTezak.com
Supports these non-profit organizations:
Maui Food Bank



DAVE WAGNER
REALTOR® (B), BBA, MBA | RB-15525
Wailea Point Realty, Inc.
808-283-8660
Dave@WaileaPoint.com
WaileaPoint.com
Supports these non-profit organizations:
Maui Junior Golf Association, Montessori Hale O' Keiki



MARK K WAITE

REALTOR® (S), ABR, RSPS, CLHMS | RS-78713

Quintessentially Estates Hawaii

808-214-9475

Mark@QE-hi.com

QE-Hi.com

Supports these non-profit organizations:

Habitat for Humanity, Hawaii Children's Cancer Foundation



SONYA L ZEPEDA

REALTOR® (S) | RS-80356

Powerplay Destination Properties (Hawaii), Inc.
602-321-9910

SonyaLisaZepeda@gmail.com

PowerplayDestinations.com

Supports these non-profit organizations:

Maui Humane Society



